Quick Start®
AVAN 365 Sales®

Microsoft Partner | Gold Cloud Business Applications
Gold Data Analytics
Gold Data Platform
Gold Application Integration
Gold Cloud Platform

> Having a successful Dynamics 365 Implementation is possible

ABOUT AVAN 365 Quick-Start approach:

Dynamics 365 Quick-Start Implementation it's an agile approach to securely and efficiently implement Dynamics 365 solutions in the way that fits your organization.

WHAT IS AVAN 365 QUICK-START

Dynamics 365 Sales is a powerful application with tons of features and capabilities, which makes really easy to feel overwhelmed when you are facing a new implementation.

Dynamics 365 Quick-Start implementations are conceived and designed based on the experience of having successfully implemented more than 300 projects, with the objective of bringing real value to the business through an easy and secure transformation of your organization.

That is why implementing Dynamics 365 Sales successfully, with the particularities of your organization, is clearly possible.

Thanks to the Quick-Start model, we will work with your teams to ensure alignment of your needs with the platform's capabilities based on a "first adopt, then adapt" approach, ensuring the scalability of the solution and alignment with the product roadmap.

See what customers are saying:

> " I do consider both the agility on the part of Infoavan, as well as the solution and the confidence that Microsoft can give, recommending this product and this project to anyone who has the need to improve business management "

- **Alberto Ramos, Market and Business Developer DirectorAtresmedia Publicidad**

> Why Avan 365 Quick-Start?

Fast time-to-market

In matter of weeks, It will be possible to have your first Dynamics 365 implementation. By applying this iterative approach, you will be adding value to business in a quick and secure way, helping your teams to easily adopt the solution while shaping how it should be.

Agile approach

The agile approach allows us to work with your teams on an ongoing basis in order to ensure the success of the project. Your priorities will define the roadmap and we will ensure that Dynamics 365 meets your needs.

Alignment with Dynamics 365 roadmap

As part of the project, we will identify which of the Dynamics 365 Sales capabilities will need to be implemented, and what will be the roadmap for the implementation. From customer management and simple opportunity management, to the analysis and management of forecast and business objectives, your implementation of Dynamics 365 Sales will be tailored to your needs always with a focus on adding value to the business.
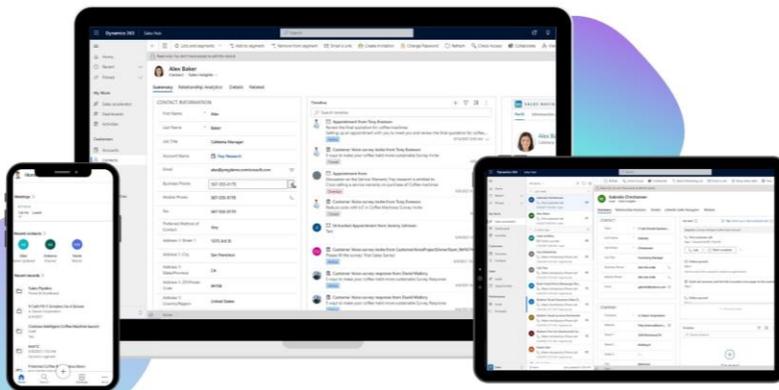
Microsoft Dynamics 365

At Infoavan we are committed to making digital transformation your best competitive advantage.

Our experience of more than 18 years implementing Dynamics 365 solutions is our best guarantee

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Key use cases

Customers

Customer management is the core of any Dynamics 365 implementation. You'll be able to define the different types and categories for your customers and how your teams should handle them.

Opportunities

Dynamics 365 Sales is an opportunity centric solution. We'll shape Dynamics 365 to support your own business process.

Commercial agenda

Tracking all activities is one of the most manual jobs that the commercial teams do. With Dynamics 365 you'll have the possibility to easily track information and automate manual steps

Outlook & Teams integration

With the native Outlook and Teams integration, your commercial teams will be working faster and more efficiently with Dynamics 365 in the context of their day-to-day work tools.

Marketing

Gain end-to-end visibility by integration Sales with Marketing with a unique platform.