AVAN 365 Legal®

Microsoft Partner

Gold Cloud Business Applications
Gold Data Analytics
Gold Data Platform
Gold Application Integration
Gold Cloud Platform

Digitalize your processes with simple end-to-end solutions

AVAN 365 Solutions

At **Infoavan** we are committed to making digital transformation your greatest competitive advantage. We are **value creators**, with a family of products, **AVAN 365 Solutions**, focused on **bringing agility** to your business process. Over 17 years of experience with 60 certified specialists in more than 300 projects carried out, converge with effective methodologies for each sector and industry to adopt effective and comprehensive solutions that allow you to make your processes more efficient.

It is all about Power Platform

AVAN365 solutions are built on Microsoft Power Platform, allowing you to collect, manage, store and analyze your data and automate your processes from a single centralized platform in a secure way, scalable to any business logic and available from a variety of devices.

Power Platform provides storage, governance and security of your data, making it available from any device.

Empower your users, allowing them to collect, analyze and automate your business processes with the tools available in Power Platform.

From Infoavan we provide you with intuitive, agile and easy to use tools, so that you can spend your time on what is really important: the development of your business and your employees.

Take you business to the next level

With **AVAN365** and **Power Platform** we provide comprehensive and agile solutions to your business, maximizing the use of resources, accelerating the digitalization of your processes and adding value to your organization.

Why Avan365 | Legal?

The CRM solution designed for lawyers, law firms and legal services

Law firms face the challenge of integrating and making appropriate and rational use of technology, both for internal management and collaboration, as well as with their clients. Our goal is for law firms to focus their efforts on their representation and defense activities. They should focus on their clients and leave the optimization of their organization's resources in the hands of Infoavan, their trusted partner, and our solutions.

¿What is AVAN 365 | Legal?

AVAN365 | Legal helps law firms to comprehensively manage communications with their clients. It facilitates the execution and measurement of marketing actions, allows integration with social selling tools such as the LinkedIn Sales Navigator platform, time allocation of lawyers' hours in the correct files and, an additional module for event management, which is useful for improving the planning of the firm's professional teams. Security is one of the essential pillars of our solutions, and compliance with legislation (progressively more complex, related to customer communications and linked to digital marketing actions and data protection), is guaranteed.

Account manager

Immediate access to the necessary information always (client appointments, tasks and status of files). In addition, it offers a 360-degree view with all relevant client information on a single screen as well as integration with Outlook.

Sales cycle management

AVAN365 | Legal covers all phases of the sales cycle, from the detection of a lead to the opening of a file. It allows the management of calls, appointments and team tasks associated with each business opportunity.

File and professional management

Information on files, insertion of documents, inclusion of counterparts, team management, time allocation, professionals' agenda, legal institutions' agenda, counterparts' management.

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Key benefits
AVAN365

Flexibility

Flexible evaluation model adapted to each organization

Automation

Automated processes to reduce the workload

Analysis and decision making

A holistic and specific analysis of results for stakeholders, which facilitates strategic decision making

Agile and user friendly

Concentrates all the information in a single solution with a responsive and easy to use user interface

Microsoft Power Platform

Collect, analyze and automate your performance assessment process with the powerful features of the Microsoft Power Platform